



Fall Conference

October 11-14, 2018

Hyatt Regency

220 N. Main Street
Greenville, S.C. 29601
888-421-1442



Conference, Exhibitor & Sponsor Registration

At the Hyatt Regency in Greenville, S.C.

The annual **"Fall for Greenville"** festival will be taking place during our conference time. "Fall for Greenville" is an annual festival which is held in Greenville, S.C. every fall. The festival is full of over 40 dining options in local restaurants as well as in the form of vendors. There will be over 60 national, regional and local entertainers on 5 stages throughout the downtown area of Greenville. There is plenty of fun activities for kids as well.

One could dismiss this Conference as a luxury, but to do so would totally discount the reason for the existence of our organization. The appropriate role of NUCA of the Carolinas is to assist our members to continue to succeed... and that will be the primary purpose for our meeting in Greenville. Come enjoy not only the educational and networking opportunities but a Festival of fun as well.

Accommodations

The room block at the Hyatt in Greenville, S.C. is open under the name of NUCA or National Utility Contractors Association. Rooms are at a rate of \$209.00 plus tax/night. **Due to the "Fall for Greenville Festival" being held in Greenville this weekend, rooms will fill up fast! Please call now to reserve your Room at – 888-421-1442**

Dress

Business casual is acceptable dress for most Conference activities at the Hyatt. Logo wear is encouraged for our education sessions and the Welcome Reception. Collared shirts, slacks and soft spikes for golf. Jackets and ties and dinner dresses are encouraged for the President's Reception and the Awards Banquet on Saturday evening.

Tickets & Badges for Events

Each registrant will receive two drink tickets for use at the Welcome Reception on Thursday night. **Only registered attendees will receive drink tickets.** For those registered to attend the President's Reception and Awards Banquet, an additional two drink tickets will be inserted into your name badge sleeve. A red dot on your name badge will indicate that you have registered/paid for the Saturday evening Banquet Dinner. Seating is limited to our registered attendees and guests. **Please wear your name badge to all events.**

KEYNOTE SPEAKERS

JEFF BUTLER – GENERATION WORKPLACE EXPERT

As a native Californian and *raised in Silicon Valley*, Jeff has spent his entire life during the highest pattern of employee turnover in recorded history.

Graduating from UC Berkeley with a degree in Computer Science, Jeff experienced the competition and challenges of recruiting, attracting, and retaining top talent first hand. Unlike other experts on millennials, *Jeff has been in the trenches of what it means to be a millennial* and what it takes to retain and keep them engaged. For example, as a software engineer, Jeff received dozens of emails and calls per month from recruiters.

With Jeff 's versatile background, he has *helped fortune 500 companies* and thousands of professionals across the United States – in addition to appearing on **TEDx in both 2016 and 2017**.

TRAVIS W. VANCE – FISHER & PHILLIPS, LLC

Travis Vance is a partner in the firm's Charlotte office. He has tried matters across several industries and various subject matters, including employment litigation, business disputes and matters prosecuted by the Mine Safety and Health Administration (MSHA) and Occupational Safety and Health Administration (OSHA). He uses unique or outside-the-box approaches to counsel employers and owners on all aspects of employment law and the development of preventive policies and procedures to avoid employment and workplace safety-related claims. Travis handles litigation in both federal and state courts as well as claims pending with state and federal agencies including the Equal Employment Opportunity Commission (EEOC), MSHA, OSHA, and the U.S. Department of Labor (USDOL).

He has represented clients in numerous matters pending in either state or federal courts in Alabama, Arkansas, Kentucky, New York, North Carolina, South Carolina, Tennessee, Texas, Utah, Virginia and West Virginia. Travis has also assisted clients in OSHA/MSHA matters pending in Alabama, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Iowa, Kansas, Louisiana, Minnesota, Missouri, Montana, Nebraska, Nevada, New Jersey, North Carolina, Ohio, Puerto Rico, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

DANIEL SHUMATE – FMI Capital Advisors, Inc.

Dan Shumate is a director with FMI Capital Advisors, Inc. Daniel focuses on mergers and acquisitions, including both buyer and seller representations, in the utility transmission and distribution sectors, and business continuity transactions for construction and engineering companies. He is an associate member of the Power and Communication Contractors Association, Distribution Contractors Association and National Utility Contractors Association, where he has contributed both written articles and industry insight. In addition to his experience in investment banking, Dan served as a captain and pilot of Black Hawk helicopters for the Tennessee Army National Guard. Dan holds a BBA from Belmont University in Nashville, TN and a JD/MBA from the University of Tennessee.

LOUIS PANZER – NC811

Louis Panzer joined NC811 in August of 2011 after serving for 13 years in the damage prevention industry. His background includes multiple roles in the industry from software development, GIS, training, marketing to operations management. Louis served on Florida One Call Board of Directors for 2 years and as Co-Chair of the CGA Best Practices Committee. He currently serves as President of the Board of One Calls of America. Louis remains a member of Common Ground Alliance and is committed to the concepts of damage prevention as a shared responsibility.

Schedule of Events

Program sessions and speakers are subject to change.

Conference Meeting Room

Thursday October 11, 2018

2:00 - 5:00 pm	Board of Directors Meeting – Think Tank Board Room
3:00 – 6:00 pm	Exhibitor Set Up – Studio A
5:00 – 8:00 pm	Registration Desk Open – Studio A Hallway
6:00 – 7:30 pm	Welcome Reception & Exhibitors Social – Studio A

***Dinner on your own**

Friday October 12, 2018

7:00 – 9:00	<i>Breakfast - Conference Room</i> <i>Studio A</i>
7:50 - 8:00	Welcome and Announcements – Chris Humbert/President
8:00 – 8:45	Louis Panzer – NC811
8:45 – 9:00	Break & Visit with the Exhibitors
9:00 – 9:45	Dan Shumate – FMI Capital Advisors, Inc. Economic Outlook for Utility Contractor, focusing on key Drivers and potential pitfalls in the coming months.
9:45 - 10:00	Break & Visit with the Exhibitors
10:00 – 10:45	Jeff Butler - Generation Workplace Expert Be a Millennial Magnet - How to Retain, Lead and Engage the Millennial Workforce.
11:00-11:15	Break & Visit with the Exhibitors
11:15 – 12:00	TBD
12:30- 5:00 pm	<i>Fall Conference Golf</i> <i>The Preserve at Verdae</i> Box Lunches will be placed on golf carts

“Fall for Greenville Festival”
Main Street, Greenville

Saturday October 13, 2018

7:00 – 9:00 am	<i>Breakfast in Conference Room</i> <i>Studio A</i>
7:50 – 8:00 am	Welcome and Announcements – Chris Humbert/President
8:00 – 8:45 am	T.A. Loving Company – “Top Jobs” Presentation
8:45 – 9:00 am	Break & Visit with the Exhibitors
9:00 – 9:45 am	Travis W. Vance – Fisher & Phillips, LLC “OSHA Inspections & Criminal Prosecutions Relating to Trenching Safety”
9:45 – 10:00 am	Break & Visit with the Exhibitors
10:00 – 10:45	Matt Marion – Ascendum Machinery A real-life experience - involving a Machine & Fire!
10:45 – 11:00	Break & Visit with the Exhibitors
11:15 – 12:00	NUCA of the Carolinas - Annual Business Meeting Chris Humbert Presiding Election of Officers & Board Members for 2018-2019
12:00 -	Afternoon on your own – “Fall for Greenville” Main Street Greenville
6:00 – 6:30 pm	President’s Reception
6:30 – 9:30 pm	President’s Awards Banquet & Induction Ceremony (Silent Auction and Gun Raffle during the Banquet)

2018 Fall Conference Registration

Full Conference Registration packages include admission to Thursday reception and two drink ticket, education sessions and materials for all registered attendees, including spouses, guests, and children. Awards Reception & Dinner requires a separate ticket priced at \$85.00 per person, includes two drink tickets.

Name _____ Badge Name (Nickname) _____

Spouse/Guest Name _____ Badge Name (Nickname) _____

Other Attendees Name(s) and Age(s) (under 12 includes Kid's Meal at Banquet) _____

Company/Sponsored By: _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone # _____ Email Address: _____

Special Dietary Needs: _____

(* Pre-registrations must be received on or before October 5, 2018)

Registration Fees	Pre-registration*	On-site Registration
<input type="checkbox"/> Full Conference NUCA Members (Couple).....	\$ 350.....	\$ 400 or
<input type="checkbox"/> Full Conference NUCA Members (Individual)	\$ 250.....	\$ 300 or
<input type="checkbox"/> Full Conference Non-Member (Couple)	\$ 425.....	\$ 450 or
<input type="checkbox"/> Full Conference Non-Member (Individual)	\$ 325	\$ 350 or
<input type="checkbox"/> Daily NUCA Member Rate (Individual).....	\$ 150.....	\$ 180 or
<input type="checkbox"/> Daily Non-Member Rate (Individual)	\$ 225.....	\$ 250 and/or
<input type="checkbox"/> Children under 18 years of age	\$ 65	\$ 85
<input type="checkbox"/> Awards Dinner @ \$ 85 per person _____ x \$ 85 = \$ _____ before 10/05/18		
<input type="checkbox"/> Awards Dinner @ \$ 100 per person _____ x \$ 100 = \$ _____ after 10/05/18		
Sub-total Conference Registration Fees & Awards Dinner Tickets \$ _____		

***NOTE – All individuals attending any of the NUCA of the Carolinas Fall Conference activities, including the receptions and banquet, must be registered for the conference.**

FALL CONFERENCE GOLF



The Preserve at Verdae *650 Verdae Drive, Greenville, S.C.*

Friday, October 12, 2018

- **Member** \$100.00 (Before 10/01/18) \$120.00 (After 10/01/17)
- **Non-Member** \$125.00 (Before 10/01/18) \$150.00 (After 10/01/17)
- **Mulligan Packs** \$20.00 (2 Mulligans and 1 Tee Buster)

T-Times beginning at 1:00 p.m.

Box Lunch provided at golf course

Player #1 _____

Player #2 _____

Player #3 _____

Player #4 _____

*Please team with: _____ (Not Guaranteed)

Payment Information:

Insert number of registrants above _____ x \$ _____ Member Registration = \$ _____

Insert number of registrants above _____ x \$ _____ **Non-Member** Registration = \$ _____

Insert number of Mulligans _____ x \$ _____ = \$ _____

TOTAL 2018 Fall Conference Golf Tournament: \$ _____

****NOTE – We have space for 20 Players Guaranteed Until October 1, 2018****

Enter this total on your Conference Registration Form on the Golf Tournament Sub-total line.

SPONSORSHIPS

We invite you to assist NUCA of the Carolinas with the production of the Fall Conference. In return we offer to you recognition and our deep appreciation and the opportunity to contribute to a safer, more productive environment for our industry. As a sponsor your company will receive prominent recognition in the meeting program, on signage visible during the meeting and in NUCA of the Carolina newsletter, *The Pipeline*. We will make every effort to ensure a productive experience for you and your company.

We greatly appreciate all sponsorships, as without them, this educational event would not be possible.

- | | |
|---|----------------------|
| <input type="checkbox"/> Patrons | \$500 or More |
| <input type="checkbox"/> Supporters | \$250 – 499 |
| <input type="checkbox"/> Contributors | \$100 – 249 |
| <input type="checkbox"/> Welcome Reception | \$1,000 (Exclusive) |
| <input type="checkbox"/> Welcome Reception | \$500 – 999 (Shared) |
| <input type="checkbox"/> Breakfast – Friday | \$800 |
| <input type="checkbox"/> Breakfast – Saturday | \$800 |
| <input type="checkbox"/> Awards Reception | \$1,000 (Exclusive) |
| <input type="checkbox"/> Awards Reception | \$500 – 999 (Shared) |
| <input type="checkbox"/> Awards Banquet Dinner | \$5,000 (Exclusive) |
| <input type="checkbox"/> Speaker Sponsor | \$800 |
| <input type="checkbox"/> Golf Tournament Trophies | \$300 |

Sub-total of Sponsorship.....\$_____

EXHIBITORS

Exhibit Information: *Equipment and supply vendors, insurance agencies, bonding companies, application software companies and rental companies are invited to participate in showcasing their offerings at our table top exhibition, open during the Thursday, October 11 Welcome Reception, and on Friday, October 12 and Saturday, October 13 prior to sessions and during the breaks. Booth spaces DO NOT include electrical or data connections or Conference Registration, which is required of all company representatives staffing your exhibit. A skirted 6-foot table and/or the space to erect a free-standing display is provided. SPACE IS LIMITED.*

Table Top Exhibit (NUCA Member) \$150.00

Table Top Exhibit (Non-Member)..... \$250.00

Company Name: _____

Address: _____

City: _____ ST: _____ Zip: _____

Telephone: _____ Fax: _____

Email: _____ Website: _____

Products/Service to be displayed: _____

CONFERENCE PAYMENTS

Sub-total for Registrations & Banquet Tickets..... \$ _____

Sub-total for Sponsorship(s)..... \$ _____

Sub-total for Exhibit Space.....\$ _____

Sub-total Fall Conference Golf Tournament \$ _____

Total for all Conference Charges..... \$ _____

Enclosed is my check for \$ _____ Check # _____ or

To Pay by Credit Card - Fill out the Credit Card Authorization Form

****Registration is also available at www.nucacarolinas.org****



Conference Credit Card Authorization

Credit Card Information: Please return by fax (910) 686-2442
(E-mail is not recommended due to security reasons)

NAME ON CARD (Please Print)

COMPANY NAME (IF APPLICABLE)

CARD NUMBER

EXPIRATION DATE

CVV CODE

BILLING ADDRESS FOR CREDIT CARD – Address, State and Zip

****A 4% Processing Fee will be added to all Credit Card Payments**

Please send this completed registration form with a check or Credit Card processing information to:

**Linda Goslee
NUCA of the Carolinas
P.O. Box 10519
Wilmington, N.C. 28404**

Phone 910-686-2331 Fax (910) 686-2442 Email info@nucacarolinas.org

www.nucacarolinas.org for Pay Pal Option

Silent Auction



If you would like to donate an item(s)
Please fill out and return with your registration

NAME: _____

COMPANY: _____

ITEM NAME (s): _____

ITEM VALUE (s): _____

Sample Ideas:

Tools/Equipment
Rentals/Services
Electronics
Ladies Accessories
Travel Items/Vacations
Household Goods

Jewelry
Sporting Goods
Toys/Games
Gift Cards/Certificates
Gift Baskets
Golf Items

****Anything will be appreciated****

I will ship to NUCA Office

I will bring to Conference

**If bringing auction items to the Conference
Please deliver them to Linda Goslee at the Registration Desk**